



Below is a list of Financials we will need to value your business and for your file...

2023 Profit & Loss Statement Year-to-Date 2023 Projected Revenue
2023 Balance Sheet Year-to-Date 2023 Projected Owner Discretionary Income

2022 Profit & Loss Statement
2022 Balance Sheet
2022 Federal Tax Return (if filed)
2022 Owners Discretionary Income

2021 Profit & Loss Statement
2021 Balance Sheet
2021 Federal Tax Return

2020 Profit & Loss Statement
2020 Balance Sheet
2020 Federal Tax Return

Below is a list (some will apply to your business and some that might not) that we need to know about to list your business, value your business as accurately as possible and sell it...

Current value and list of Raw Materials if appropriate
Current value and list of Inventory / Finished Goods if appropriate

Current "Work in Progress" Report
Current "Backlog" Report

Current List of Furniture, Fixtures and Equipment
Current List of Furniture, Fixtures and Equipment at Replacement Value
Copies of any Leases for Equipment if appropriate

Current Appraisal or Appraised Value of the Property if Property is to be included in the sale
Copy of the Deed to the Property if property is included in the sale
Copy of the lease if appropriate

Copy of all Agreements with Suppliers, Vendors and Customers if appropriate

Copy of the FDD or the Franchise Agreement if appropriate

Supporting documentation for any Patents, Trademarks or Copyrights to be included in the sale

Sales Brochures, Press Releases, Advertisements, Menus or other Sales Related Materials